











David McGill – Chief Executive Officer

About Badminton Ireland

- Governing Body for Badminton in Ireland.
- 10 staff / 1.4-million-euro turnover
- Over 13,000 members across 350 clubs
- Four regional volunteer branches





#### **Badminton Ireland & Covid**

#### What we did

- How we responded to COVID 19 and facilitated a safe return to play
- The Impact this had on our membership
- Incentives and actions we took to mitigate loses and attract new members
- Overall impact on Funding and investment capabilities





#### Timeline of COVID 19 in Ireland

- March 2020 Covid first hits Ireland / lockdown implemented
- June 2020 Indoor activities could resume for smaller groups
- August 2020 Some restrictions reinstated
- October 2020 All country escalated to level 3
- November 2020 Full lockdown. No indoor Sport
- December 2020 Lockdown lifted limited play allowed
- 30<sup>th</sup> of December 2020 Full lockdown reimposed
- June 2021 Indoor Sport Training could resume Singles Only
- September 2021 Return of doubles play
- November 2021 Reduced capacity indoors due to Omicron
- December 2021 Curfew of 8pm on all indoor activity
- February 2022 All Restrictions ended





#### 2020 – Unknown

- Uncertainty on length of lockdown
- Learned as we went
- Maintain engagement:
- Be ready for the first easing of restrictions:



# Communication is Key





**Members** 

Surveys



Clubs

Club Calls

Surveys



**Counties/Leagues** 

**Association Meetings** 



**Provincial** 

Forums

|                     | Total Reached | % Total Reached |
|---------------------|---------------|-----------------|
| Club Calls Count    | 224           | 65%             |
| Members Catered For | 9,453         | 73%             |

#### Phase 1

- Club Engagement
- Co-Vid Supports
- Facility Access
- Financial Impact

#### Phase 2

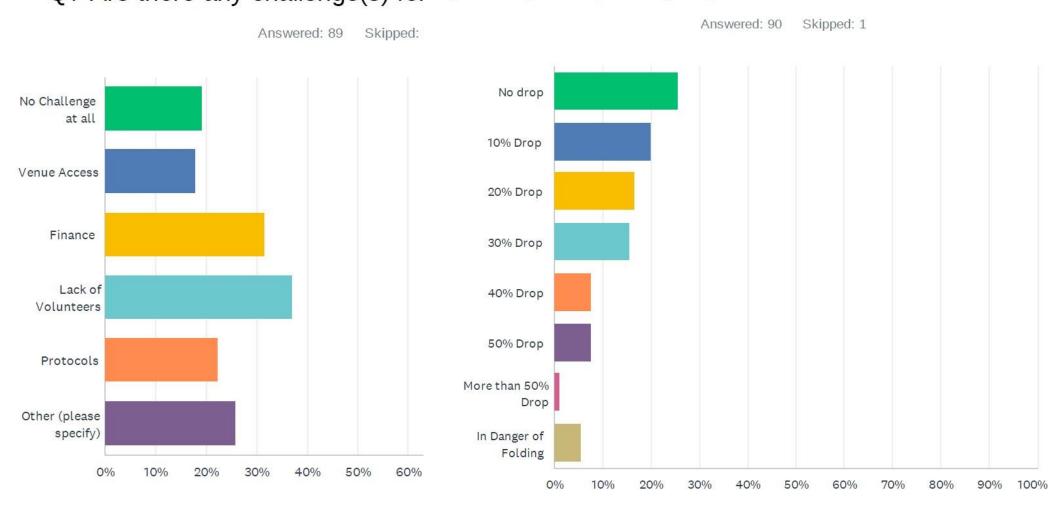
- Financial support
- General Queries
- Restart/Registration
- Members Interest



## Engagement Data



### Q7 Are there any challenge(s) for Q6 Are you expecting any loss of members? If so, how many?





## Engagement Data

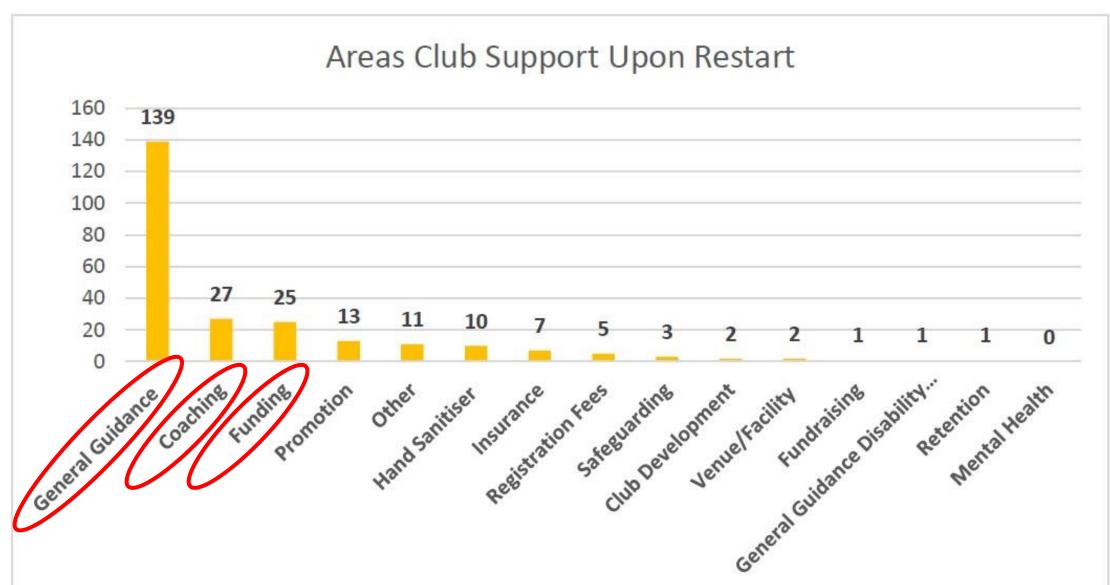






#### Engagement Data







## Badminton Ireland Challenges



- COVID guidance was often too generic
- Needed multiple scenarios/options for different groups
- Multiple Government guidelines to distribute

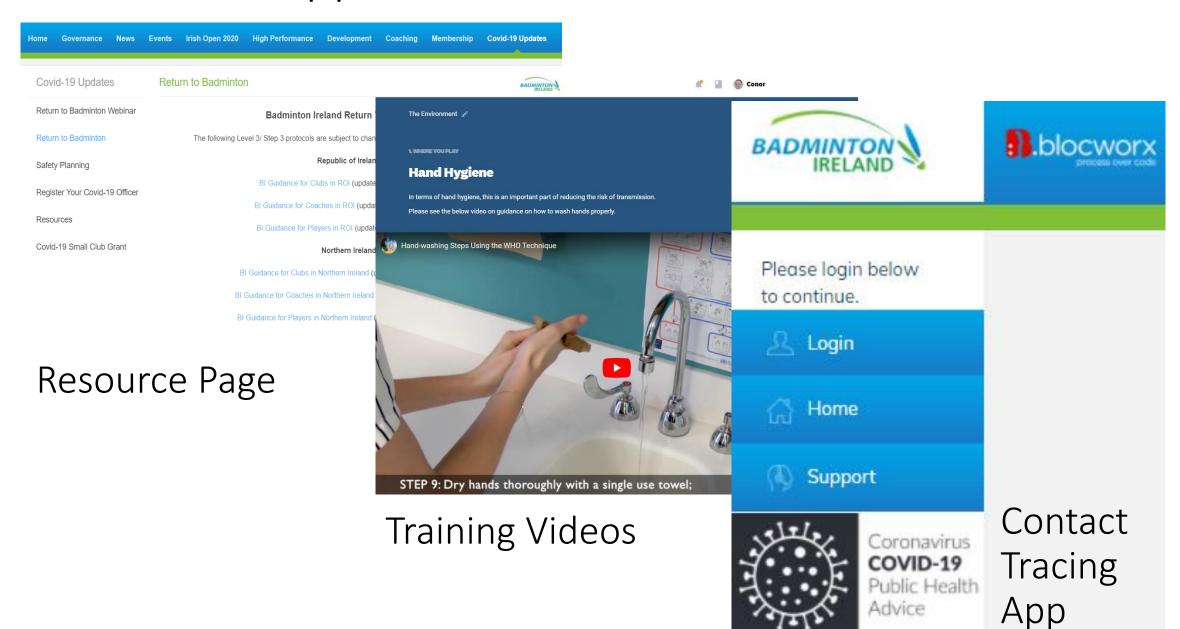






## COVID Supports







# COVID Guidelines



# TIPS TO KEEP YOU SAFE FOR YOUR RETURN TO BADMINTON



Wash hands before and after play. Avoid touching your face.



Maintain social distancing of 2m at all times.



Don't gather in groups. Do not have pre or post play hang outs.



If you feel unwell, stay home, even if it is just a sniffle.



Coach only small groups. Don't do any hands on instruction.



Stick to singles and limit time on court







What can I do to keep my participants safe at our club and limit the spread of COVID-19?



Guidelines, Protocols and Checklists



### Return to Badminton - Incentives



Funding for Clubs and Regional bodies

Free Coaches License

**Volunteer Training and Supports** 



#### Return to Badminton - Incentives



Weekly Engagement





Coaching Webinars

Online CPD





# The Second Wave

- Stop/start lockdown
- Less than 5% had returned
- Many facilities closed
- Longer Lockdown Loomed
- Free Affiliation for All members for 2021



#### Back to Badminton



#### **Problems**:

- Potential loss of clubs due to lack of Volunteers.
- Potential loss of members to other Sports.
- Lack of Venues available to clubs once restrictions are eased.

#### **Opportunities:**

- Pent up demand for a return to Badminton among Core membership.
- Strengthen relationships with key stakeholders.
- Demand for physical activity among the general public (Potential new members).



### Back to Badminton



Solution: A Marketing campaign that will:

- Engage with our Stakeholders/Volunteers highlighting the supports available.
- Increase awareness of participation opportunities across Ireland.
- Promote grassroots Badminton at a national level.
- Improve communications and gain insight into challenges faced at grassroots level.

# HTHISIS BADMINTON



#### THIS IS BADMINTON

Campaign targeting three key groups:

- Volunteers running clubs and counties
- Individual core members returning to the Sport
- The general public and potential new members





#### Phase 1

- Return to Play protocols
- Managing your club / Volunteers
- Club Funding Supports

#### Phase 2

- Back to Badminton Coaching
- Regional Promotional events
- Local development / marketing

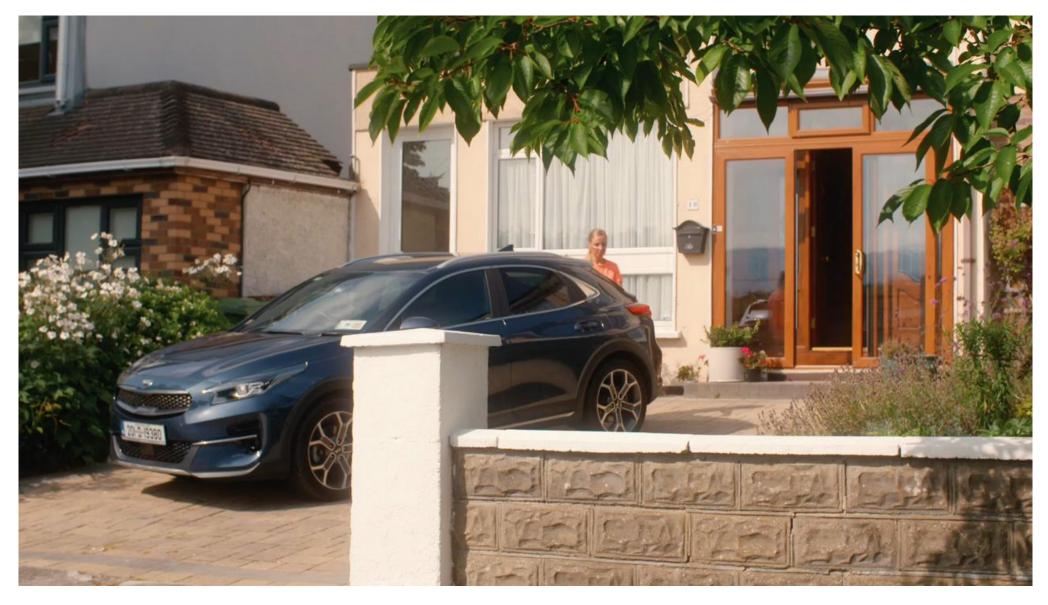
#### Phase 3

- Traditional Media advertising
- Radio Advertising
- Online promotion



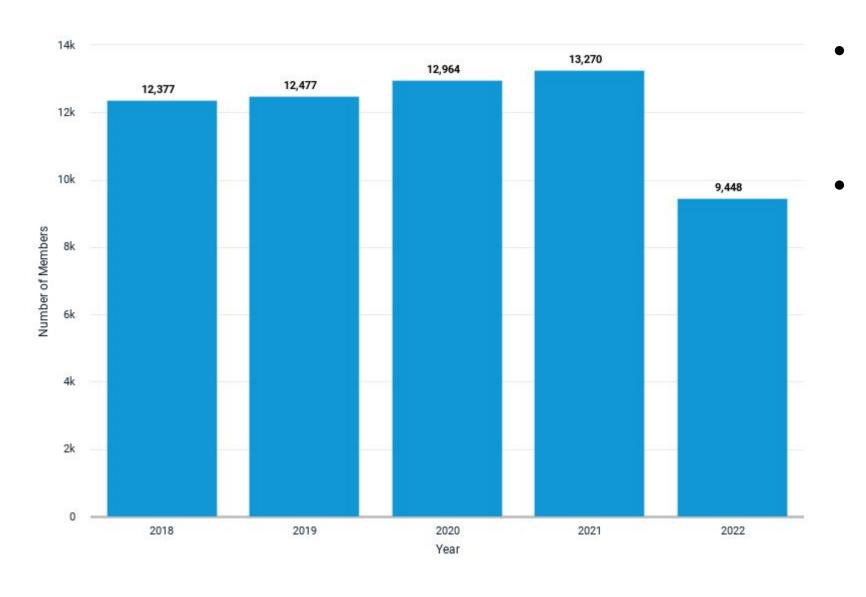
# Connect with people







# Where is Badminton Ireland now?



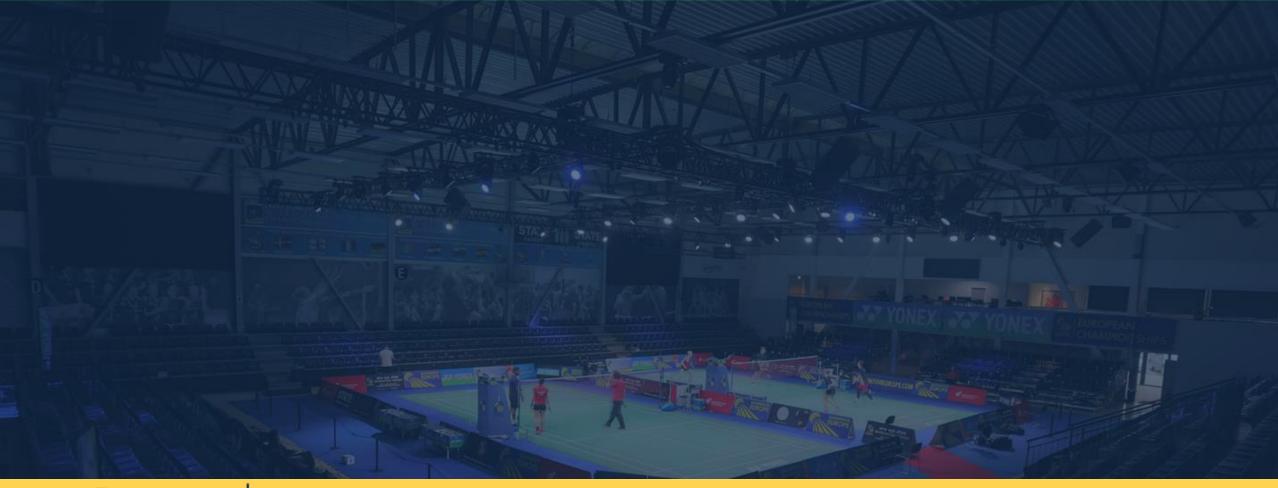
70% Individual players returned

86% of Clubs



#### Lessons Learned

- 1. Communication is Key
- Not all clubs/players face the same barriers
- 3. Protect your clubs/volunteers
- 4. Make a connection





Thank You!